

Message Text

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PAGE 01 TEHRAN 04303 160841Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 TRSE-00 /018 W
-----161154Z 015384 /47

R 160749Z MAY 77
FM AMEMBASSY TEHRAN
TO SECSTATE WASHDC 2607

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E.O. 11652: N/A
TAGS: BEXP IR
SUBJ: SAR CHESHMEH COPPER REFINERY

REF STATE 106838

1. BECAUSE OF CONTINUING TELEPHONE SNAFU, WE HAVE BEEN UNABLE TO REACH TAVAKOLI, MANAGING DIRECTOR OF IRANIAN COPPER COMPANY. AS SOON AS WE ARE IN TOUCH WITH HIM, WE WILL MAKE POINTS A AND B IN PARA TWO OF REFTEL.

2. RE POINT C IN PARA TWO, WE HAVE NO INFORMATION THAT GOI CONTRACT AWARD ANNOUNCEMENT, WHEN THIS EVENTUALLY IS MADE, WILL STATE THAT MITSUI/SOUTHWIRE PROPOSAL REJECTED FOR "TECHNICAL INADEQUACY." CUSTOMARILY SUCH ANNOUNCEMENTS BY GOI DO NOT RPT NOT SAY WHY THE LOSING BIDDERS LOST. ANNOUNCEMENTS ALMOST ALWAYS CONFINED TO FACT OF WHO WON THE AWARD. WE WILL MAKE THE POINT WITH TAVAKOLI THAT OUR INFORMATION IS THAT US/JAPAN BID RESPONSIVE TO BID SPECIFICATIONS AND ADEQUATE ON THE TECHNICAL SIDE. BELIEVE BEST COURSE OF ACTION FOR EMBASSY RE POINT C IS TO PLAY IN LOW KEY WITH TAVAKOLI MATTER OF SOUTHWIRE REFUTATIONS OF GOI STATEMENTS NOT YET MADE.

3. LOCAL HEAD OF KRUPP (IRAN) TOLD CHARGE LAST WEEK THAT HE UNDERSTOOD THAT SHAH, ON TWO SEPARATE OCCASIONS, DIRECTED THE CONTRACT BE GIVEN TO KRUPP. HOWEVER, KRUPP
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HAS NOT BEEN INVITED TO BEGIN DETAILED CONTRACT NEGOTIATIONS AND COMPANY IS PUZZLED AS TO WHY THIS HAS NOT YET OCCURRED. NO OBJECTION TO YOUR PASSING THIS TO SOUTHWIRE. EMBASSY, TOO, UNABLE TO OFFER ANY REASON WHY AWARD ANNOUNCEMENT IS BEING DELAYED.

4. SHIMODA OF MITSUI HERE, IN TWO CONVERSATIONS WITH

EMBOFF IN PAST FEW DAYS, HAD NO ADDITIONAL INFORMATION
ON STATE OF PLAY.

5. PLEASE ASSURE SOUTHWIRE THAT EMBASSY WILL DO EVERY-
THING IT CAN TO KEEP MITSUI/SOUTHWIRE PROPOSAL ALIVE.
MIKLOS

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NNN

Message Attributes

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Copy: SINGLE
Sent Date: 16-May-1977 12:00:00 am
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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 22 May 2009
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Disposition History: n/a
Disposition Reason:
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Status: NATIVE
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